

2017 ASSOCIATE MEMBERSHIP APPLICATION

(Please Type or Print Clearly)

The applicant is a Metal Producer

The company stated below hereby applies for Associate Membership in the Metals Service Center Institute and agrees to abide by its Constitution, By-Laws and membership guidelines. In support of its application, the Company represents that it is engaged in the production and/or finishing of the industrial metal products checked on this form for sale to and distributed by metals service centers.

This application can only be approved by the Board of the MSCI or the Executive Committee at their full discretion and assumes that all representations made herein are truthful and accurate. No person affiliated with the MSCI can approve membership and only after the Board communicates its decision will the applicant be deemed a member in good standing and then only upon the receipt of the dues appropriate for the year in which application are made are received by MSCI. If applicant is admitted to membership, MSCI reserves the right to rescind membership if applicant fails to comply with then existing by-laws and any other internal regulations of MSCI.

Date: _____ **IMPORTANT** – Referred by: _____

Corporate Name: _____

Name of marketing identity, if different from above: _____

Street Address: _____ County: _____

City, State/Province, Zip/Postal Code: _____

PO Box, City, State/Province, Zip/Postal Code: _____

Phone Number: _____ Toll Free Number: _____

Fax Number: _____ Website: _____

General Email (listed on website and membership directories): _____

Signature: _____

Print Name**: _____ Title: _____

Email: _____

**This person will be the Key Contact. The Key Contact receives information about membership, including the dues invoice.

ORGANIZATIONAL STRUCTURE

The applicant is a Public Corporation Privately Held Corporation Limited Partnership Other

Year Established: _____ No. of Employees: _____

Major Customers among MSCI Members (required, kept confidential)

SUBMIT ALL PAGES OFF THIS APPLICATION TO APPLY FOR MEMBERSHIP.

HEADQUARTERS KEY PERSONNEL

TITLE AND E-MAIL ADDRESSES REQUIRED

ADMINISTRATION (President, CEO, etc.)

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

ADMINISTRATIVE ASSISTANT

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

FINANCE

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

HUMAN RESOURCES

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

MARKETING

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

OPERATIONS

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

PURCHASING

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

QUALITY

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

TRAINING

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

INSIDE SALES

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

OUTSIDE SALES

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

SAFETY

Name: _____ Title: _____

Email Address: _____ Subscribe to Forward Magazine (free) Yes No

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ADDITIONAL LOCATIONS

Local dues or assessments are levied by individual chapters separately from national dues. **Photocopy form for more locations.**

LOCATION 1

Company Name: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Location Contact: _____ Title: _____

Contact Email: _____

Primary Line of Business (refer to page 4): _____ No. of Employees: _____

LOCATION 2

Company Name: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Location Contact: _____ Title: _____

Contact Email: _____

Primary Line of Business (refer to page 4): _____ No. of Employees: _____

LOCATION 3

Company Name: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Location Contact: _____ Title: _____

Contact Email: _____

Primary Line of Business (refer to page 4): _____ No. of Employees: _____

LOCATION 4

Company Name: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Location Contact: _____ Title: _____

Contact Email: _____

Primary Line of Business (refer to page 4): _____ No. of Employees: _____

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PRODUCT LINE EMPHASIS & PRIMARY AND SECONDARY LINE OF BUSINESS

PRODUCT LINE EMPHASIS: Please write in the percentage of your total sales dollars generated by each of the following product classifications. Must equal 100%.

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- _____ % Fabricating – Processes that bend or weld metal
- _____ % Aluminum – All aluminum products
- _____ % Copper & Brass – All copper and brass products
- _____ % Flat Rolled – HR and CR coil, sheets, galvanized, expanded metal
- _____ % Bar – HR and CF carbon or alloy bars, tool steel, drill rod, ground flats
- _____ % Tubing – Welded, seamless, carbon or alloy pipe and tubing
- _____ % Stainless – All stainless products
- _____ % Plates & Shapes – Structural, plates
- _____ % Other – Specify

PRIMARY LINE OF BUSINESS (Choose Only One)

- Aluminum – All Products
- Aluminum Bar
- Aluminum Extrusions
- Aluminum Flat Rolled
- Aluminum Plates & Shapes
- Aluminum Tube & Pipe
- Carbon – All Products
- Carbon Bar
- Carbon Flat Rolled
- Carbon Nickel Alloy
- Carbon Plates & Shapes
- Carbon Tool Steel
- Carbon Tube & Pipe
- Copper/Brass – All Products
- Copper/Brass Bar
- Copper/Brass Flat Rolled
- Copper/Brass Plates & Shapes
- Copper/Brass Tube & Pipe
- General Line
- Stainless – All Products
- Stainless Bar
- Stainless Flat Rolled
- Stainless Nickel Alloy
- Stainless Plates & Shapes
- Stainless Tool Steel
- Stainless Tube & Pipe

SECONDARY LINE OF BUSINESS - OPTIONAL (Choose Only One)

- Aluminum – All Products
- Aluminum Bar
- Aluminum Extrusions
- Aluminum Flat Rolled
- Aluminum Plates & Shapes
- Aluminum Tube & Pipe
- Carbon – All Products
- Carbon Bar
- Carbon Flat Rolled
- Carbon Nickel Alloy
- Carbon Plates & Shapes
- Carbon Tool Steel
- Carbon Tube & Pipe
- Copper/Brass – All Products
- Copper/Brass Bar
- Copper/Brass Flat Rolled
- Copper/Brass Plates & Shapes
- Copper/Brass Tube & Pipe
- General Line
- Stainless – All Products
- Stainless Bar
- Stainless Flat Rolled
- Stainless Nickel Alloy
- Stainless Plates & Shapes
- Stainless Tool Steel
- Stainless Tube & Pipe

PRODUCTS SOLD

PRODUCTS OR SERVICES SOLD: Please check off all products you market. Products and services are listed in the PDF member directories and are also available to the public, your potential customers, through MSCI's searchable online directory.

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ALLOY

- Cold Finished Bar
- Cold Rolled Sheet, Strip & Coil
- Electrical Sheets & Strips
- Expanded Metal
- Extruded
- Hot Rolled Sheet, Strip & Coil
- Hot Rolled Bar & Light Shapes
- Oil Country Goods, incl. Alloy Pipe
- Pipe
- Plate
- Spring Steel
- Structural
- Tool Steel, incl. Drill Rod
- Tubing, Mechanical or Pressure
- Wire Drawn
- Wire Rod

CARBON

- All other coated sheets & strip, incl. organic & metallic coating
- Aluminized Sheet & Coil
- Cold Finished Bars
- Cold Rolled Flat Wire
- Cold Rolled Sheets, Strip & Coil
- Electrical Sheets & Strip
- Enameling Steel
- Expanded Steel
- Extruded
- Hot Dip & Electrolytic Galv/Sht/Strip incl. Corrugated Mansard Coil
- Grating
- Hollow Structural – Pipe/Tubing
- Hot Rolled, Forged Plain, Galv Bar
- Hot Rolled Sheets, Strip & Coil
- Mechanical Tubing
- Patterned Steel, incl. Embossed
- Perforated Steel
- Pilings-H, Pipe or Sheet
- Plates-U.M. & Sheared, Floor Plates & Sheets
- Pressure Tubing
- Reinforcing Bar (non-fabricated)
- Roll Form Products
- Roofing Terne
- Spring Steel
- Semi-Finished, Billets, Skelp
- Structural/Welded Section, Beams, Channels, Angles, etc.
- Tin Plate & Tin Mill Black Plate
- Tool Steel, incl. Drill Rod
- Wire Drawn
- Wire Rods

ALUMINUM

- Extrusions
- Plate – Heat Treat
- Plate – Non Heat Treat
- Rod/Bar/Wire
- Shapes
- Sheet – Heat Treat
- Sheet – Non Heat Treat
- Sheets – Corrugated & Other Roofing & Siding
- Structural
- Tubing

COPPER & BRASS

- Copper Sheet
- Copper Plate
- Copper Rod
- Copper Pipe
- 200 Ser. Brass Sheet
- Other Alloy Sheet
- 200 Serv. Brass Plate
- All Other Alloy Plate
- 300 Series Rod & Bar
- Alloy Pipe

STAINLESS

- Cold Finished Bar
- Cold Finished Sheet, Strip & Coil
- Expanded Metal
- Extruded
- Fittings & Flanges
- Flat Bar Cut from Plate
- Hot Rolled Bar & Light Shapes
- Hot Rolled Sheets, Strip & Coil
- Pipe & Tubing
- Plate
- Stainless & Alloy Pipe
- Structural
- Wire Drawn
- Wire Rods

ASSOCIATE MEMBERSHIP AS DEFINED IN THE INSTITUTE'S BY-LAWS

ARTICLE I Section 1.2. Qualifications for Membership.

*(b) **Associate Members.** Any corporation, partnership, sole proprietorship or individual with facilities in the United States, Canada or Mexico engaged for their own account in the production of one or more of the metals products upon which Active Member dues of this Institute are based shall be eligible for Associate Membership provided, however, that the membership of any corporation, partnership, sole proprietorship or individual admitted to Associate Membership prior to any change in the designation of products upon which Active Membership dues are based, shall be unaffected by such change.*

HOW ASSOCIATE MEMBERSHIP DUES ARE ESTABLISHED

Article VIII, Section 8.2, of the Institute's By-Laws provides:

Each Associate Member and Affiliate Member shall pay such dues as shall be determined by the Directors to be fair and equitable for such member, considering all the circumstances.

Annual dues for Associate Members are established by the Board of Directors of the Institute. Associate members admitted to membership during the course of a fiscal year pay dues prorated to December 31.

Applicant certifies that the foregoing information is correct to the best of its knowledge and information.

Printed Name: _____ Signature: _____

Applicant Company Name: _____

Approved by the MSCI Executive Committee or Board of Directors on _____
Date

Signed _____
Secretary

Proxy Vote (Please check this box if the applicant is being approved by proxy)

**2017 DUES SCHEDULE
Associate Member**

| | | |
|--|----------|--------------------------------|
| Under \$5 Million in gross steel, copper/brass and/or aluminum sales to North American service centers | \$6,340 | +\$600 per production facility |
| \$5 to \$100 Million | \$9,450 | +\$600 per production facility |
| \$100 to \$250 Million | \$12,850 | +\$600 per production facility |
| \$250 to \$500 Million | \$22,650 | +\$600 per production facility |
| \$500 to \$750 Million | \$26,040 | +\$600 per production facility |
| \$750 Million to \$1 Billion | \$29,430 | +\$600 per production facility |
| Over \$1 Billion | \$32,840 | +\$600 per production facility |

Guidelines for Associate Membership. Companies in the United States, Canada or Mexico producing metal to be resold by service centers. Associate members must own and have active manufacturing or finishing facilities in the United States, Canada or Mexico producing metals for resale to service centers. District sales managers of Associate members are placed on both national and chapter mailing lists.

As a part of the determination of the annual dues calculation for Associate Members, a production facility is defined as one geographic location in North America that performs any type of metal production or processing for shipments to service centers – melting, smelting and casting, extruding, rolling, heat-treating, pickling, galvanizing, blanking, slitting, or any other production or processing of owned material. Each separate location is considered a production facility.

Sales offices and corporate offices located in office parks distinct from manufacturing or processing facilities are not considered a production facility. A depot or stocking location is also not considered a production facility.

Dues Schedule. Schedules for Active, Associate, Affiliate and International members are reviewed yearly by the Budget and Executive Committees prior to recommendation to the Board of Directors during the November meeting.

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MSCI MEMBERSHIP GUIDELINES

As an ongoing and annual condition of membership in MSCI, all members (irrespective of their category) are expected to fulfill and comply with all policy statements and guidelines (“Guidelines”). While the entirety of those Guidelines can be found and reviewed on the MSCI website (www.msci.org), examples of those Guidelines include, but are not limited to:

- If a member receives or subscribes to certain MSCI data reports whose access is restricted within their member companies (and may not be distributed or disseminated to third parties), then the member may forfeit the right to continue to receive said reports (or membership may be revoked) if such improper disclosures are made;
- MSCI has a strong commitment to antitrust compliance (an example of one of the Institute’s policy statements is attached hereto) and all members are expected to comply with said anti-trust policies at MSCI sponsored events and conferences. Failure to do so may result in revocation of membership in the Institute;
- All members in leadership positions within the Institute (e.g., the Board of Directors, Chapter Officers & Directors, Council members, etc.) are expected to comply with a Code of Conduct in connection with their duties. If representatives of members or their guests do not comply with that Code of Conduct with respect to their interactions with other members or MSCI staff, then MSCI reserves the right upon proper notification to suspend membership privileges upon violations of this Code of Conduct;
- All members are expected to insure that representatives of their companies adhere to MSCI policies on the proper use of MSCI intellectual property, including MSCI trademarks and logos;
- Conference registrations include certain requirements (e.g., no recording or videotaping; proper display of registration badges at all times for members and guests) for both member representatives and their guests (e.g., spouses). In addition, many of our hotel conference host properties and hotels post their own set of guidelines. Refusal to abide by these regulations may result in suspension of conference or membership privileges.

Prior to submitting your annual dues for membership, MSCI encourages members and prospective members to review these various policies, some of which are outlined above. If a member or potential member applicant company has any questions about these policies or Guidelines, some of which are outlined above, please feel free to contact an MSCI staff member.

Thank you for your continued interest and participation in the Metals Service Center Institute, the premier metals trade association in North America. With your continued involvement and support, MSCI can continue to expand its prominence in the coming year.