



2023 MSCI KNOWLEDGE & LEARNING

All Courses Are Also Offered as Private Company Programs

Live Online	
OSHA Recordkeeping	Jan 9
Effective Inventory Management	Feb 6-9
Customer Service and Loyalty Dev	Feb 14-15
Skills and Strategies for Inside Sales	Feb 16-17
Fundamentals of Metallurgy	Mar 7-9
Project Management	Mar 22
Intro to Outside Sales	Apr 4-5
Finance for Managers	Apr 13
Supervisor Training	May 9 Start
Elevating Women in the Workforce 2	May 30
Operations Management	Aug 1 and 3
Fundamentals of Metallurgy	Sep 19-21

Live Online (continued)	
Advanced Outside Sales	Oct 3-4
Negotiation Skills	Oct 18
Elevating Women in the Workforce	Nov 9

On Demand	
MetalLearn® Product Training Now Free to Members!	
Manufacturing Training	

In Person	
Strategic Metals Management	Jan 2023 Start
Battle Tested Leadership Principles	May 15 Sold Out
Sheet and Beam Training and Tour	TBD
Battle Tested Leadership Principles	Sep 25-27



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METALS SAFETY WORKSHOP SERIES

To help our member companies go beyond compliance and set the foundation for cultural change, MSCI and Amerisafe Group are delivering a [metals safety workshop series](#) that develop middle to upper managers and front-line supervisors as *safety leaders*.

This affordable, live online series brings best practices proven to transform organizations with multiple cultures and inexplicable injuries to one with consistent culture across divisions and world-class safety performance.

Through interactive, small-class-size workshops, participants will gain the knowledge and skills needed to effect lasting change in their organizations. Have employees join an open enrollment class, or hold a private company program with 10-15 employees.

Safety Workshop Series

Multiple Dates Available

Fundamentals of Safety

Safety Leadership

High Impact Observations

Physical Hazard Identification

Job Safety Briefings

Incident Investigation

BATTLE TESTED LEADERSHIP PRINCIPLES FOR METALS EXECUTIVES



Learn how impactful leaders **inspire** their teams, **empower** others, **create** new leaders and provide **clear intent** so their teams succeed.

MSCI and Thayer Leadership proudly offer this [experiential 3-day program](#) on the grounds of the U.S. Military Academy at West Point. Learn practical exercises that spur your learning to the highest level taught by world class military leaders with battlefield and corporate experience in situations that are volatile, uncertain, complex and ambiguous. It is strongly encouraged to send a team of 6-8 or to reserve a company program of 25 or more.



This investment in your leaders will:

- Define and protect your culture
- Achieve focus and alignment
- Create high-performing teams
- Establish a learning organization



Learn game-changing lessons in this historical setting that solve today's business problems.



**Battle Tested Leadership
Principles for Metals Executives**
with
Senior Advisor
Major General Malcolm Frost
U.S. Army, Retired

Next Open Enrollment Program
September 25-27, 2023

Day 1

2:30 – 3:30 PM	Kick-Off with Thayer Senior Advisor
3:30 – 5:15 PM	Historical Guided Leadership Experience
6:30 – 8:00 PM	Dinner

Day 2

7:30 – 8:30 AM	Breakfast
8:30 – 9:00 AM	Kick-Off with Thayer Senior Advisor
9:00 AM – 12:00 PM	Leading High Performing Teams
12:00 - 1:45 PM	Lunch and Visitor's Center
1:45 – 5:45 PM	Urban Orienteering
6:30 – 8:00 PM	Dinner

Day 3

6:00 - 7:00 AM	Military Style Team Physical Training
7:30 – 8:00 AM	Breakfast/Hotel Check-Out
8:00 – 11:30 AM	Building Leader Culture
11:30 AM – 12:15 PM	Lunch
12:15 – 2:15 PM	Commander's Call with Thayer Senior Advisor
2:15 PM	Departure

BATTLE TESTED 2.0: ELEVATING LEADERS



Continue your mission to **inspire** teams, **empower** others, **create** new leaders and provide **clear intent** so teams succeed.

We welcome you back to the grounds of the U.S. Military Academy at West Point for Battle Tested 2.0: Elevating Leaders. This new program was built just for you - to reinforce lessons learned and dive into new topics. It is strongly encouraged to participate with a team of 6-8 or to reserve a company program of 25 or more.



MSCI and Thayer Leadership have developed a program to further your knowledge with the same proven approach of:

- Immersive Applied Learning
- Unparalleled Experiential Sessions
- Supportive Senior Advisor
- Inspirational and Expert Faculty





Metals Service Center Institute
100 YEARS STRONG™

THAYER™
LEADERSHIP

**Battle Tested 2.0:
Elevating Leaders**

with

Senior Advisor

Major General Malcolm Frost

U.S. Army, Retired

2023 Date TBD

Day 1

11:00 AM – 12:00 PM	Lunch
12:00 – 1:45 PM	Program Kick Off
1:45 - 2:00 PM	Break
2:00 – 5:00 PM	Leaving your Legacy Guided Experience
5:00 – 5:15 PM	Senior Advisor Recap and Closing
6:30 – 8:00 PM	Dinner

Day 2

7:00 – 8:15 AM	Breakfast
8:15 – 8:30 AM	Morning Kick Off
8:30 – 11:30 AM	Applied Academic Session: Servant Leadership
11:30 AM - 1:00 PM	Lunch and Visitor's Center
1:00 – 5:00 PM	Experiential Session: Leader Reaction Course
5:00 – 5:30 PM	Battle Buddy Action Learning
6:30 – 8:30 PM	Battle Buddy Action Learning Dinner

Day 3

6:00 - 7:00 AM	Military Style Team Physical Training
7:00 – 8:15 AM	Breakfast/Hotel Check-Out
8:15 AM – 12:15 PM	Applied Academic Session: Communicate to Engage and Influence
12:30 – 2:00 PM	Working Lunch: Commander's Call and Action Planning
2:00 PM	Departure

STRATEGIC METALS MANAGEMENT



Emerging leaders gain the **knowledge**, **skills**, and **connections** to ensure the ongoing **success** of your business.



In business, who you know may be as important as what you know. The [Strategic Metals Management](#) program gives students an exclusive opportunity to build relationships with fellow executives while learning to become high-performing leaders. Whether you're concerned about succession planning or relationship-building, there's no better way to invest in your emerging leaders. The NEW Cleveland-Cliffs case study, developed to bring industry-focused learning through all five weeks of the program, is an outstanding enhancement to the coursework.



Five week-long modules completed within a year

- **Strategy, Organization, and Leadership**
- **Operational Excellence**
- **Sales and Marketing**
- **Investments**
- **Leadership**



The only **strategy** and **leadership** education program designed specifically **for metals** leaders.